# Rule 1.15

Indiana Supreme Court Rules of Professional Conduct

# Interest on Lawyers' Trust Accounts (IOLTA) Handbook





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## Rule 1.15

## Indiana Supreme Court Rules of Professional Conduct Interest on Lawyers' Trust Accounts (IOLTA) Handbook

## TABLE OF CONTENTS

A Guide for Lawyers and Financial Institutions	3
The Indiana IOLTA Program	3
U.S. Supreme Court Decision	3
The IOLTA Account	3
Eligible Accounts	4
Eligible Financial Institutions	4
Procedures to Establish an IOLTA Account	4
Notice to Financial Institution Form	4
Interest Rate Requirements	5
Remittance to the Foundation	6
Interest Remittance Reports	6
Remittance Errors	7
Service Charges	7
Benefits to Banks	8
Benefits to Lawyers	8
No 1099 or W-9 Forms Required	8
Minimum Balance Requirements	9
Distributing IOLTA Procedures to Branch Personnel	9
IOLTA Contact Person	9
CRA Statement	9
Assistance Available	9
Sample CRA Statement	11
Revised Indiana Supreme Court Rules of Professional	
Conduct Rule 1.15	12
Notice to Financial Institution form	19

#### A GUIDE FOR LAWYERS AND FINANCIAL INSTITUTIONS

#### THE INDIANA IOLTA PROGRAM

The Indiana Supreme Court adopted Indiana's IOLTA (Interest on Lawyers' Trust Accounts) program effective February 1, 1998. The IOLTA program became operational in September 1999, with the first IOLTA dollars collected the next month. In 2005, the Court approved the conversion of Indiana's IOLTA program from an opt-out program to a "universal," or comprehensive program. This comprehensive IOLTA program requires Indiana lawyers who hold Indiana client funds in trust to place these nominal and/or short-term client funds that otherwise could not earn income for the client in excess of the costs incurred to secure such income into pooled interest-bearing demand (checking) accounts. Financial institutions are required to pay interest rates comparable to what they pay similarly situated non-IOLTA depositors, and to remit the interest directly to the Indiana Bar Foundation ("Foundation") to assist in providing civil legal services for persons of limited means and facilitate improvements in the administration of justice. All 50 states, the District of Columbia, Canada and the United States Virgin Islands have IOLTA programs, the majority of which are comprehensive.

Pursuant to Indiana Supreme Court Rule 1.15, the IOLTA funds are used to support civil legal assistance and pro bono initiatives throughout Indiana. With knowledge of the amount of funding available for distribution, the Foundation will allocate funds based on the goal of maximizing the number of low-income Hoosiers with civil legal needs who receive legal services in Indiana.

#### **U.S. SUPREME COURT DECISION**

#### Legal Foundation of Washington, et al. v. Washington Legal Foundation, et al., (2003)

In March 2003, the United States Supreme Court issued an opinion addressing and confirming the constitutionality of the Washington State IOLTA program and the general concept of IOLTA programs across the country. Under the Constitution, taking of private property is acceptable, provided that the general public is served by this taking, and provided that just compensation is afforded to those whose property was taken. The Court ruled that the general public good was served, as hundreds of millions of IOLTA dollars each year are distributed for programs aiding the indigent nationwide. Further, interest is earned on the trust accounts only because they are IOLTA accounts, so the net loss to the clients whose funds are in those accounts is zero. With the Supreme Court ruling in such a fashion, the IOLTA programs throughout the United States have continued to operate as they did prior to the ruling. Several states, including Indiana, have undergone conversions to comprehensive program as a result of this ruling.

#### THE IOLTA ACCOUNT

The account that pools nominal and/or short-term deposits of client funds that cannot earn income for the client in excess of the costs incurred to secure such income and from which interest is remitted to the Foundation is called the "IOLTA account." The IOLTA account remains in the lawyer/law firm's name but bears the Foundation's tax identification number.

Not every lawyer's or law firm's trust account will be an IOLTA account. Lawyers and law firms are responsible for deciding, in compliance with Indiana Rules of Professional Conduct, Rule 1.15 ("Rule 1.15"), which accounts they must have and what client funds are deposited in each account. Funds that are to be held for a long period of time and/or are of sizable amount, thereby earning interest for clients, net of administrative fees and taxes, should not be placed into IOLTA accounts.

Once the lawyer makes a good faith decision to deposit funds into an IOLTA account, the financial institution must remit the interest earned on deposits in that IOLTA account to the Foundation.

Those trust accounts determined by the lawyer or law firm not to be eligible for the IOLTA program should bear the social security number or tax identification number of the individual lawyer or law firm, or the client, as appropriate.

#### ELIGIBLE ACCOUNTS

Appropriate federal regulatory agencies have determined that Negotiable Order of Withdrawal (NOW) and other interest- bearing accounts may be used for IOLTA accounts by any participating lawyer or law firm (sole practitioner, partnership or professional corporation). These rulings are based on the fact that the Foundation holds the entire "beneficial interest" of IOLTA accounts. Copies of all appropriate rulings are available from the Foundation. Rule 1.15 also requires IOLTA accounts to earn the highest interest rate or dividend rate generally available to non-IOLTA customers meeting the same balance and other requirements. If you have questions concerning the type of account your institution can use for the IOLTA program, please contact the Foundation for assistance.

#### **ELIGIBLE FINANCIAL INSTITUTIONS**

Pursuant to Rule 1.15, an IOLTA account may be established with a financial institution (i) authorized by federal or state law to do business in Indiana, (ii) insured by the Federal Deposit Insurance Corporation or its equivalent, and (iii) approved as a depository for trust accounts pursuant to Indiana Admission and Discipline Rules, Rule 23, Section 29. Funds in each IOLTA account shall be subject to withdrawal upon request, without delay and without risk to principal by reason of said withdrawal. Eligible institutions must also meet the interest rate requirements described in Rule 1.15(f)(5).

#### PROCEDURES TO ESTABLISH AN IOLTA ACCOUNT

To set up or convert an IOLTA account, the lawyer or law firm should complete a Notice to Financial Institution form and send a copy to the Foundation, who, in turn, will forward a copy to the financial institution. A completed copy is to be retained by the lawyer/law firm. No further action or operational changes are required by the lawyer or law firm.

#### FINANCIAL INSTITUTION INSTRUCTIONS

#### NOTICE TO FINANCIAL INSTITUTION FORM

The Notice to Financial Institution form gives authority to financial institutions to establish IOLTA accounts for their lawyer/law firm customers. The lawyer/law firm is to complete a separate Notice to Financial Institution form for each IOLTA account and forward the form(s) to the Foundation, which will, in turn, forward a copy of the form(s) to the financial institution. The form instructs the financial institution to:

1. Establish a new interest-bearing account at an eligible financial institution in accordance with Rule 1.15.

2. Assign the Foundation's tax identification number 35-6032377 to all Indiana IOLTA accounts.

An attorney's or law firm's tax identification number SHOULD NOT be used.

3. Remit interest for each IOLTA account, less reasonable service charges or fees, if any, directly to the Indiana Bar Foundation, or to the Foundation's depository financial institution. Please contact the Foundation for specific details.

4. Send a remittance report to the Foundation for each IOLTA account on a form promulgated by the Foundation or by an electronic format with similar information and provide the lawyer/law firm with regular periodic statements of account activity. The remittance report must indicate the account number, account name, average account balance for each month of the accounting period, interest rate applied, the interest earned, service charges deducted, and the net remittance to the Foundation. Refrain from aggregating interest earned and service charges on all IOLTA accounts and remitting the balance, which would cause positive net accounts to subsidize negative net accounts.

A copy of the Notice to Financial Institution form is included in this Handbook and also available upon request from the Indiana Bar Foundation or on the Foundation's website, <u>www.inbarfoundation.org</u>. The Notice form must be completed even if the financial institution also requires the lawyer/law firm to sign new signature cards. The lawyer/law firm is to forward a copy to the Foundation and keep a copy for the lawyer/law firm records.

#### INTEREST RATE REQUIREMENTS

Rule 1.15(f)(5) sets forth that financial institutions must treat IOLTA accounts similarly to non-IOLTA accounts regarding the interest rate on the account. Specifically, the Rule states:

"Participating financial institutions shall maintain IOLTA accounts which pay the highest interest rate or dividend generally available from the institution to its non-IOLTA account customers when IOLTA accounts meet or exceed the same minimum balance or other account eligibility qualifications, if any. In determining the highest interest rate or dividend generally available from the institution to its non-IOLTA accounts, eligible institutions may consider factors, in addition to the IOLTA account balances, customarily considered by the institution when setting interest rates or dividends for its customers, provided that such factors do not discriminate between IOLTA accounts and accounts for non-IOLTA customers, and that these factors do not include that the account is an IOLTA account."

#### What this Means:

Rule 1.15(f) simply means that IOLTA accounts must earn the same rates as those paid on comparable accounts when they meet the same eligibility requirements. For example, if the financial institution only offers one type of interest-bearing checking account, then the interest rate for that account is the rate that should be applied to IOLTA accounts. However, if the institution offers multiple types of checking/investment accounts, the highest yielding product for which an IOLTA account qualifies should be applied to that IOLTA account, including:

 Business checking accounts with automated investment features, such as overnight sweeps and investments in repurchase agreements or money market mutual funds, fully collateralized by or invested in US government securities.

A government interest bearing checking account (such as for municipal deposits).

Any other interest-bearing checking account offered by the institution to its non-IOLTA customers.

#### Safe Harbor Provision:

The Foundation has also established a "Safe Harbor" interest rate provision as an alternative to the highest interest rate or dividend requirement described above. An institution that agrees to pay a net yield (net interest after any fees) equal to 60% of the Federal Funds target rate as reported in the Wall Street Journal on the first business day of each calendar month will be considered an eligible institution for the purpose of Rule 1.15(f)(5), without further consideration of interest rates to their non-IOLTA customers. Safe Harbor institutions are also considered part of the Leadership Bank Program and are eligible for the benefits described for that program.

#### Example of Multiple Product Compliance with Rule 1.15(f):

If an institution has multiple products for which IOLTA accounts are eligible, pays 1.5% on NOW accounts for all balance levels, and 3.0% on automated investment (sweep) accounts for account balances above \$100,000, the bank must pay at least 1.5% on all IOLTA accounts with balances below \$100,000 and at least 3.0% on all IOLTA accounts with balances exceeding \$100,000 (less applicable sweep fees, if any). The simplest way to achieve compliance in this situation would be to establish a two-tier IOLTA account that pays 1.5% for balances up to \$100,000 and 3.0% for balances above \$100,000. Alternatively, the institution could choose to pay all IOLTA accounts a blended rate equal to the weighted average of the two products.

Finally, the institution could also choose to pay the Safe Harbor interest rate.

Please contact the Foundation if you have specific questions about how to correctly determine the required IOLTA interest rate as an eligible institution.

#### **REMITTANCE TO THE FOUNDATION**

Interest, net of reasonable service charges, if any, must be remitted to the Foundation either monthly (preferred) or quarterly. Interest should be calculated on the average monthly balance or as otherwise computed in accordance with the financial institution's standard accounting practices.

As indicated above, financial institutions may not aggregate interest earned and service charges on all IOLTA accounts and remit the net amount, thereby causing positive net accounts to subsidize negative accounts. Service charges may only be assessed up to the amount of interest earned for each individual account. Excess charges not covered by interest earned may only be recovered by billing the Foundation. Accounts billed for recovery of service charges may be converted to non-IOLTA accounts at the Foundation's discretion.

One remittance should be made for all of a financial institution's IOLTA accounts in a lump sum. One way to facilitate the remittance process is to code all IOLTA accounts as the same product type and statement cycle.

#### INTEREST REMITTANCE REPORTS

The IOLTA interest remittance report allows the Foundation to record IOLTA interest by each individual lawyer/law firm's IOLTA account, using the account number assigned by the financial institution.

The financial institution must submit either its own remittance report or a completed report

template supplied periodically by the Foundation for each IOLTA account even if no interest is being paid for the remitting period. Pursuant to Supreme Court Rule 1.15, information reported on the remittance report includes:

- 1. Account name and number, or last four digits of the account number;
- 2. Interest rate and amount of interest;
- 3. Amount deducted for service charges;
- 4. Net amount remitted to the Foundation; and
- 5. A cumulative row of total interest earned, service charges and net amount remitted to the Foundation.

Banks with a considerable number of IOLTA accounts (more than 30 or so) are encouraged to remit their periodic reports electronically, either as text files or as Excel files. The Foundation may contact banks not currently remitting in this fashion to determine the feasibility of electronic remittance.

The financial institution must also send the lawyer/law firm holding the account a regular periodic account statement of activity or other report from which the following information can be obtained: the account balance, the interest rate applied, interest earned, service charges, and the net remittance to the Foundation.

#### **REMITTANCE ERRORS**

Financial institutions must immediately report to the Foundation in writing any error in remittance showing both the original and corrected information.

#### SERVICE CHARGES

Financial Institutions recover the costs of operating IOLTA accounts in the customary way: through reasonable service charges. However, because IOLTA is a charitable program benefiting the public, most financial institutions have chosen to waive service charges. (See the "Benefits to Banks" section below).

Financial institutions may deduct service charges from the interest earned on IOLTA accounts. The Supreme Court IOLTA Rule provides that service charges must be reasonable and may only be deducted from the interest earned. These charges, which recur on a regular basis, may not be deducted from the principal balance.

NSF charges, stop payment charges, wire transfer fees, check printing costs or any other charge which is not a regular activity fee may not be deducted from earned interest; these charges should be billed to the lawyer/law firm directly.

If total reasonable service charges exceed the interest on any single IOLTA account, the excess service charges may be either waived or billed to the Foundation. The Foundation may direct the conversion of any IOLTA account to a non-interest-bearing account if the IOLTA account does not regularly generate sufficient interest to cover the service fees.

Under the Indiana Supreme Court Admission and Disciplinary Rules, Rule 23, Section 29, financial institutions are required to promptly notify the Indiana Supreme Court Disciplinary Commission at 251 N. Illinois Street, Suite 1650, Indianapolis, Indiana 46204, in the event a lawyer or law firm presents an instrument to any lawyer/law firm client trust account (including an IOLTA account) which contains insufficient funds, whether or not the instrument is honored.

#### **BENEFITS TO BANKS**

Participation in IOLTA is a great way for banks to support their local communities and to be recognized in those communities for their activities. Several ways that IOLTA can improve a bank's visibility in the community include:

- Community Reinvestment Act (CRA) Statements: Banks can and should report their IOLTA participation in their annual financial institution public CRA statement, highlighting waived fees and preferred interest rates. Please see page 10 of this Handbook for a sample statement or contact the Foundation for additional information.
- Leadership Bank Program: The Leadership Bank program has two levels of participation and a variety of accompanying benefits that can significantly raise a bank's visibility in the community and with local attorneys and law firms:
  - Safe Harbor Banks (as described on p. 6) achieve compliance with the comparability provisions of Rule 1.15 by paying the applicable Safe Harbor interest rate. Because of the reduce administrative costs and self-adjusting interest rate features of this option, the Foundation encourages banks to consider this option and also offers a series of benefits for banks participating in this program. Please contact the Foundation for a full list of current benefits and details.
  - Visionary Banks go above the Safe Harbor level and agree to pay a net yield (net interest after any fees) on IOLTA accounts equal to 75% of the Federal Funds target rate. Visionary Banks receive the highest level of publicity and promotion throughout the year which can significantly raise a bank's visibility in the community and with local law firms and lawyers. Contact the Foundation for the current list of available benefits and details on how to participate in the program.

#### **BENEFITS TO LAWYERS**

Lawyers have a professional responsibility to serve the members of their communities, much as banks do. As demonstrated by the hundreds of millions of dollars each year delivered to legal service organizations throughout the country, IOLTA accounts are an easy way for lawyers to accomplish this duty. Establishing these IOLTA accounts requires very little time and no administrative burden on the part of the law firm. Routine maintenance costs are covered by the Foundation, rather than by the lawyer or law firm. In short, IOLTA is an easy way for attorneys and law firms to show the community at large that they are indeed doing their part to improve the image of the legal profession.

#### NO 1099 OR W-9 FORMS REQUIRED

Each IOLTA account will carry the tax identification number of the Foundation, which has the entire beneficial ownership of the interest generated on IOLTA accounts. The Foundation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, 1099 forms or other reports of interest should not be prepared or submitted to the IRS, nor to the law firm for IOLTA accounts. Because the Foundation's tax identification number will not match the lawyer/law firm's name on the account, unnecessary tax reporting on these accounts could cause confusion.

Financial institutions will simplify their administration of IOLTA and avoid difficulties with the Internal

Revenue Service by using their 'non-resident alien" status or similar code to suppress 1099 forms for IOLTA accounts. However, if their data processing system cannot bypass tax reporting, the institution should be sure to identify the Foundation as the payee/recipient of the interest. Financial institutions that must issue 1099 forms for IOLTA accounts should use their "second address" capability for this purpose and send the forms directly to the Foundation rather than to the lawyer or law firm. Also, if a W-9 form is issued, it should list the Foundation as "Payee", bear the Foundation's tax identification number, and state "IOLTA Accounts Are Not Subject to Backup Withholding."

#### MINIMUM BALANCE REQUIREMENTS

Lawyers or law firms establish IOLTA accounts for charitable purposes, as mentioned in the above "Benefits to Lawyers" section. Therefore, financial institutions may wish to waive minimum balance requirements. Also, precautions should be taken in the financial institutions' data processing to avoid automatically closing IOLTA accounts that temporarily reach a low balance or have low activity levels.

#### DISTRIBUTING IOLTA PROCEDURES TO BRANCH PERSONNEL

IOLTA operating procedures are generally developed by a financial institution's main office or branch operations center. However, because lawyers and law firms may ask questions of new account or other lobby personnel, it is important that financial institutions distribute their IOLTA procedures, and any updates, to those branch personnel who most often deal directly with the lawyer and law firm customers of the financial institution. Branch personnel should refer lawyers and law firms to the Foundation should they be unable to answer questions posed by the lawyer or law firm.

#### **IOLTA CONTACT PERSON**

Financial Institutions are encouraged to designate an "IOLTA Contact Person" for their institution to serve as liaison with the Foundation. Financial institutions should advise the Foundation of any new "IOLTA Contact Person" and that person's contact information.

#### **CRA STATEMENT**

A sample CRA Statement (for use under the Community Reinvestment Act of 1977, as amended (12 U.S.C. S2901)) concerning a financial institution's participation in the IOLTA program is included in this Handbook for use by the financial institution. A financial institution may advise that it is eliminating or reducing fees on IOLTA accounts or paying higher interest rates on IOLTA accounts than on comparable business accounts to reflect the manner in which it is participating in the IOLTA program. The CRA Statement also invites financial institutions to contact the Foundation for assistance in calculating contribution amounts or for specific examples of programs funded by IOLTA in the city or surrounding area in which the financial institution is located.

#### ASSISTANCE AVAILABLE

The Foundation is available to answer questions and to help financial institutions with their IOLTA accounts. The Indiana IOLTA Handbook and IOLTA forms are available on the Foundation's website, www.inbarfoundation.org.

#### FOR MORE INFORMATION

Contact:

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Thank you for your support of the Indiana Interest on Lawyers' Trust Accounts program. The Indiana Bar Foundation also welcomes your comments and suggestions.

#### SAMPLE CRA STATEMENT RE: IOLTA

#### **REMINDER TO FINANCIAL INSTITUTION:**

All financial institutions are keenly aware of the ongoing requirements of the Community Reinvestment Act (CRA). Financial Institutions are judged on a wide variety of efforts toward improving the quality of life for everyone in their communities.

We believe that your participation in the IOLTA program will enhance and improve your financial institution's CRA review. Following is a sample CRA Statement that you may wish to use in your regulatory reporting after your involvement in the IOLTA program.

[Financial Institution] participates in the Indiana Interest on Lawyers' Trust Accounts (IOLTA) program which is administered by the Indiana Bar Foundation. Deposits from law firm clients, which would not otherwise earn interest after administration costs and taxes, are pooled and deposited into special interest-bearing accounts maintained by lawyers and law firms. Interest proceeds are automatically paid to the Indiana Bar Foundation to support law-related charitable purposes, primarily civil legal assistance and pro bono services to persons of limited means.

Disbursements from the IOLTA fund are made to organizations providing civil legal services to persons of limited means, such as those organizations assisting low-income individuals with housing, income maintenance, and other consumer issues which can affect their credit rating. The availability of legal services to low-income persons is often directly related to their ability to obtain credit and/or maintain housing.

Other IOLTA disbursements are awarded to organizations and projects which strengthen local communities, such as those organizations assisting abused women, helping the homeless with civil legal matters and governmental benefits, offering services to assure homeless children are permitted to enroll in schools and educational programs, and providing community educational materials on civil legal rights and responsibilities in consumer credit and other areas.

Financial institutions are not obligated to participate in the IOLTA program in Indiana.

	[Financial Institution] maintained	IOLTA accounts in 20,		
and enabled more IOLTA re	venue to be remitted to the Foundat	ion for these public interest		
purposes by [eliminating all	fees/reducing all fees/paying higher	interest rates relative to		
comparable business accounts] on IOLTA accounts. This resulted in an estimated total				
contribution by	[Financial Institution] of \$	for 20		

Please contact the Indiana Bar Foundation for assistance in calculating contribution amounts or for specific examples of IOLTA grantee services in your area.

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#### INDIANA SUPREME COURT RULES OF PROFESSIONAL CONDUCT (revised effective 1/1/2023)

#### Rule 1.15. Safekeeping Property

- (a) A lawyer shall hold property of clients or third persons that is in a lawyer's possession in connection with a representation separate from the lawyer's own property. Funds shall be kept in a separate account maintained in the state where the lawyer's office is situated, or elsewhere with the consent of the client or third person. Other property shall be identified as such and appropriately safeguarded. Complete records of such account funds and other property shall be kept by the lawyer and shall be preserved for a period of five years after termination of the representation.
- (b) A lawyer may deposit his or her own funds reasonably sufficient to maintain a nominal balance in a client trust account.
- (c) A lawyer shall deposit into a client trust account legal fees and expenses that have been paid in advance, to be withdrawn by the lawyer only as fees are earned or expenses incurred.
- (d) Upon receiving funds or other property in which the client or third person has an interest, a lawyer shall promptly notify the client or third person. Except as stated in this rule or otherwise permitted by law or by agreement with the client, a lawyer shall promptly deliver to the client or third person any funds or other property that the client or third person is entitled to receive and, upon request by the client or third person, shall promptly render a full accounting regarding such property.
- (e) When in the course of representation a lawyer is in possession of property in which two or more persons (one of whom may be the lawyer) claim interests, the property shall be kept separate by the lawyer until the dispute is resolved. The lawyer shall promptly distribute all portions of the property as to which the interests are not in dispute.
- (f) Except as provided in paragraph (g) of this rule, a lawyer or law firm shall create and maintain an interest-bearing trust account for clients' funds which are nominal in amount or to be held for a short period of time so that they could not earn income for the client in excess of the costs incurred to secure such income (hereinafter sometimes referred to as an "IOLTA account") in compliance with the following provisions:
  - (1) Client funds shall be deposited in a lawyer's or law firm's IOLTA account unless the funds can earn income for the client in excess of the costs incurred to secure such income. A lawyer or law firm shall establish a separate interest-bearing trust account for clients' funds which are neither nominal in amount nor to be held for a short period of time and which could earn income for the client in excess of costs for a particular client or client's matter. All of the interest on such account, net of any transaction costs, shall be paid to the client, and no earnings from such account shall be made available to a lawyer or law firm.
  - (2) No earnings from such an IOLTA account shall be made available to a lawyer or law firm.
  - (3) The IOLTA account shall include all clients' funds which are nominal in amount or to be held for a short period of time.
  - (4) An IOLTA account may be established with any financial institution (i) authorized by federal or state law to do business in Indiana, (ii) insured by the Federal Deposit Insurance Corporation or its equivalent, and (iii) approved as a depository for trust accounts pursuant to Indiana Admission and Discipline Rules, Rule 23, Section 29. Funds in each IOLTA account shall be subject to withdrawal upon request and without delay

and without risk to principal by reason of said withdrawal.

- (5) Participating financial institutions shall maintain IOLTA accounts which pay the highest interest rate or dividend generally available from the institution to its non-IOLTA account customers when IOLTA accounts meet or exceed the same minimum balance or other account eligibility qualifications, if any. In determining the highest interest rate or dividend generally available from the institution to its non-IOLTA accounts, eligible institutions may consider factors, in addition to the IOLTA account balance, customarily considered by the institution when setting interest rates or dividends for its customers, provided that such factors do not discriminate between IOLTA accounts and accounts of non-IOLTA customers, and that these factors do not include that the account is an IOLTA account. All interest earned net of fees or charges shall be remitted to the Indiana Bar Foundation (the "Foundation"), which is designated in paragraph (i) of this rule to organize and administer the IOLTA program, and the depository institution shall submit reports thereon as set forth below.
- (6) Lawyers or law firms depositing client funds in an IOLTA account established pursuant to this rule shall, on forms approved by the Foundation, direct the depository institution:
  - (a) to remit all interest or dividends, net of reasonable service charges or fees, if any, on the average monthly balance in the account, or as otherwise computed in accordance with the institution's standard accounting practice, at least quarterly, solely to the Foundation. The depository institution may remit the interest or dividends on all of its IOLTA accounts in a lump sum; however, the depository institution must provide, for each individual IOLTA account, the information to the lawyer or law firm and to the Foundation required by subparagraphs (f)(6)(B) and (f)(6)(C) of this rule;
  - (b) to transmit with each remittance to the Foundation a statement showing the name of the lawyer or law firm for whom the remittance is sent, the rate of interest applied, and such other information as is reasonably required by the Foundation;
  - (c) to transmit to the depositing lawyer or law firm a periodic account statement for the IOLTA account reflecting the amount of interest paid to the Foundation, the rate of interest applied, the average account balance for the period for which the interest was earned, and such other information as is reasonably required by the Foundation; and
  - (d) to waive any reasonable service charge that exceeds the interest earned on any IOLTA account during a reporting period ("excess charge"), or bill the excess charge to the Foundation.
- (7) Any IOLTA account which has or may have the net effect of costing the IOLTA program more in fees than earned in interest over a period of time may, at the discretion of the Foundation, be exempted from and removed from the IOLTA program. Exemption of an IOLTA account from the IOLTA program revokes the permission to use the Foundation's tax identification number for that account. Exemption of such account from the IOLTA program shall not relieve the lawyer and/or law firm from the obligation to maintain the property of clients and third persons separately, as required above, in a noninterest bearing account.
- (8) The IOLTA program will issue refunds when interest has been remitted in error, whether the error is the bank's or the lawyer's. Requests for refunds must be submitted in writing by the bank, the lawyer, or the law firm on a timely basis, accompanied by

documentation that confirms the amount of interest paid to the IOLTA program. As needed for auditing purposes, the IOLTA program may request additional documentation to support the request. The refund will be remitted to the appropriate financial institution for transmittal at the lawyer's direction after appropriate accounting and reporting. In no event will the refund exceed the amount of interest actually received by the IOLTA program.

- (9) All funds transmitted to the Foundation pursuant to this Rule shall be held, invested and distributed periodically in accordance with a plan of distribution which shall be prepared by the Foundation and approved at least biennially by the Supreme Court of Indiana, for the following purposes:
  - (a) to pay or provide for all costs, expenses and fees associated with the administration of the funds under this Rule;
  - (b) to establish appropriate reserves;
  - (c) to support civil legal assistance and pro bono programs in Indiana;
  - (d) for such other programs for the benefit of the public as are specifically approved by the Supreme Court from time to time.
- (10) The information contained in the statements forwarded to the Foundation under subparagraph (f)(6) of this rule shall remain confidential and the provisions of Rule 1.6 (Confidentiality of Information), are not hereby abrogated; therefore the Foundation shall not release any information contained in any such statement other than as a compilation of data from such statements, except as directed in writing by the Supreme Court.
- (11) The Foundation shall have full authority to and shall, from time to time, prepare and submit to the Supreme Court for approval, forms, procedures, instructions and guidelines necessary and appropriate to implement the provisions set forth in this rule and, after approval thereof by the Court, shall promulgate same.
- (g) Every lawyer admitted to practice in this State shall annually certify to this Court, pursuant to Ind.Admis.Disc.R. 2(f), that all client funds which are nominal in amount or to be held for a short period of time by the lawyer or the lawyer's law firm so that they could not earn income for the client in excess of the costs incurred to secure such income are held in an IOLTA account, or that the lawyer is exempt because:
  - (1) the lawyer or law firm's client trust account has been exempted and removed from the IOLTA program by the Foundation pursuant to subparagraph (f)(7) of this rule; or
  - (2) the lawyer:
    - (a) is not engaged in the private practice of law;
    - (b) is not engaged in the private practice of law in Indiana that involves holding client or third party funds in trust;
    - (c) does not have an office within the State of Indiana;
    - (d) is a judge, attorney general, public defender, U.S. attorney, district attorney, on duty with the armed services or employed by a local, state or federal government, and is not otherwise engaged in the private practice of law;
    - (e) is a corporate counsel or teacher of law and is not otherwise engaged in the private practice of law;

- (f) has been exempted by an order of general or special application of this Court which is cited in the certification; or
- (g) compliance with paragraph (f) would work an undue hardship on the lawyer or would be extremely impractical, based either on the geographic distance between the lawyer's principal office and the closest depository institution which is participating in the IOLTA program, or on other compelling and necessitous factors.
- (h) In the exercise of a lawyer's good faith judgment in determining whether funds of a client can earn income in excess of costs, a lawyer shall take into consideration the following factors:
  - the amount of interest which the funds would earn during the period they are expected to be deposited;
  - (2) the cost of establishing and administering the account, including the cost of the lawyer's services, accounting fees, and tax reporting costs and procedures;
  - (3) the capability of a financial institution, a lawyer or a law firm to calculate and pay income to individual clients;
  - (4) any other circumstances that affect the ability of the client's funds to earn a net return for the client; and
  - (5) the nature of the transaction(s) involved. The determination of whether a client's funds are nominal or short-term so that they could not earn income in excess of costs shall rest in the sound judgment of the lawyer or law firm. No lawyer shall be charged with an ethical impropriety or other breach of professional conduct based on the good faith exercise of such judgment.
- (i) The Foundation is hereby designated as the entity to organize and administer the IOLTA program established by paragraph (f) of this rule in accordance with the following provisions:
  - (1) The Board of Directors of the Foundation (the "Board") shall have general supervisory authority over the administration of the IOLTA program, subject to the continuing jurisdiction of the Supreme Court.
  - (2) The Board shall receive the net earnings from IOLTA accounts established in accordance with paragraph (f) of this rule and shall make appropriate temporary investments of IOLTA program funds pending disbursement of such funds.
  - (3) The Board shall, by grants, appropriations and other appropriate measures, make disbursements from the IOLTA program funds, including current and accumulated net earnings, in accordance with the plan of distribution approved by the Supreme Court from time to time referenced in subparagraph (f)(9) of this rule.
  - (4) The Board shall maintain proper records of all IOLTA program receipts and disbursements, which records shall be audited or reviewed annually by a certified public accountant selected by the Board. The Board shall annually cause to be presented to the Supreme Court a reviewed or audited financial statement of its IOLTA program receipts and expenditures for the prior year. The report shall not identify any clients of lawyers or law firms or reveal

confidential information. The statement shall be filed with the Clerk of the Supreme Court and a summary thereof shall be published in the next available issue of one or more state-wide publications for attorneys, such as Res Gestae and The Indiana Lawyer.

- (5) The president and other members of the Board shall administer the IOLTA program without compensation, but may be reimbursed for their reasonable and necessary expenses incurred in the performance of their duties, and shall be indemnified by the Foundation against any liability or expense arising directly or indirectly out of the good faith performance of their duties.
- (6) The Board shall monitor attorney compliance with the provisions of this rule and periodically report to the Supreme Court those attorneys not in compliance with the provisions of Rule 1.15.
- (7) In the event the IOLTA program or its administration by the Foundation is terminated, all assets of the IOLTA program, including any program funds then on hand, shall be transferred in accordance with the Order of the Supreme Court terminating the IOLTA program or its administration by the Foundation; provided, such transfer shall be to an entity which will not violate the requirements the Foundation must observe regarding transfer of its assets in order to retain its tax-exempt status under the Internal Revenue Code of 1986, as amended, or similar future provisions of law.
- (h) A lawyer, law firm, or estate of a deceased lawyer with unclaimed or unidentified funds in a client trust account shall take reasonable efforts to locate and to distribute the funds to the owner. Unclaimed funds are monies which a lawyer or firm is holding in a client trust account that should be distributed to a client or third party. Unidentified funds are monies for which the lawyer or firm cannot identify an owner.
  - (1) If a lawyer, law firm, or estate of a deceased lawyer cannot identify or locate the owner of funds in its IOLTA or non-IOLTA trust account, it shall pay the funds to the Indiana Bar Foundation for use in accordance with this Rule. Once the lawyer or law firm has an obligation to pay or distribute these funds, the lawyer or law firm has a period of five (5) years to identify or locate the owner of funds.
  - (2) A lawyer's or law firm's reasonable efforts to identify the owner of funds include a review of transaction records, client ledgers, case files, and any other relevant fee records. Reasonable efforts to locate the owner of funds include periodic correspondence of the type contemplated by the lawyer's or law firm's relationship with the client, former client, or third party. Should such correspondence prove unsuccessful, a lawyer's or law firm's reasonable efforts include efforts similar to those that would be undertaken when attempting to locate a person for service of process, such as examinations of local telephone directories, courthouse records, voter registration records, local tax records, motor vehicle records, or the use of consolidated online search services that access such records.
  - (3) A lawyer, law firm or lawyer's estate shall certify those reasonable efforts to locate or identify the owner before remitting such funds to the Indiana Bar Foundation. At the time such funds are remitted, the lawyer shall submit to the Indiana Bar Foundation the name and last known address of each person appearing from the lawyer's or law firm's records to be entitled to the funds, if known, along with the amount of any unclaimed or unidentified funds.

- (4) If, within five (5) years of remitting unclaimed or unidentified funds to the Indiana Bar Foundation, the lawyer, law firm, or deceased lawyer's estate identifies and locates the owner of funds paid, the Indiana Bar Foundation shall refund the sum to the lawyer, law firm, or deceased lawyer's estate. The lawyer, law firm, or deceased lawyer's estate shall submit to the Foundation a verification attesting that the funds have been returned to the owner. The Indiana Bar Foundation shall maintain sufficient reserves to pay all claims for such funds.
- (5) A lawyer's or law firm's remittance to the Indiana Bar Foundation under this paragraph (h) shall not constitute misconduct or grounds for discipline if the lawyer or law firm exercised reasonable efforts to locate the owner and distribute the funds, and remitted the funds to the Indiana Bar Foundation in good faith. A lawyer's or law firm's duty to locate the owner of unclaimed funds shall terminate once they have made reasonable efforts to locate the owner of those funds for a period of five (5) years, and they have remitted the funds to the Indiana Bar Foundation. A lawyer or law firm shall include a provision in its engagement letter or fee agreement describing this Rule 1.15 process for unclaimed and unidentified funds. It is professional misconduct under Rule 8.4 of Indiana's Rules of Professional Conduct for a lawyer or law firm to remit unidentified or unclaimed funds to the Foundation prior to making reasonable efforts to locate the owner and distribute the funds.

#### Comment

[1] A lawyer should hold property of others with the care required of a professional fiduciary. Securities should be kept in a safe deposit box, except when some other form of safekeeping is warranted by special circumstances. All property that is the property of clients or third persons, including prospective clients, must be kept separate from the lawyer's business and personal property and, if monies, in one or more trust accounts. Separate trust accounts may be warranted when administering estate monies or acting in similar fiduciary capacities. A lawyer should maintain on a current basis books and records in accordance with generally accepted accounting practice and comply with any recordkeeping rules established by law or court order. See, e.g., ABA Model

#### Financial Recordkeeping Rule.

[2] While normally it is impermissible to commingle the lawyer's own funds with client funds, paragraph (b) provides that it is permissible when necessary to maintain a nominal balance in the account. Accurate records must be kept regarding which part of the funds are the lawyer's.

[3] Lawyers often receive funds from which the lawyer's fee will be paid. The lawyer is not required to remit to the client, funds that the lawyer reasonably believes represent fees owed. However, a lawyer may not hold funds to coerce a client into accepting the lawyer's contention. The disputed portion of the funds must be kept in a trust account and the lawyer should suggest means for prompt resolution of the dispute, such as arbitration. The undisputed portion of the funds shall be promptly distributed.

[4] Paragraph (e) also recognizes that third parties may have lawful claims against specific funds or other property in a lawyer's custody, such as a client's creditor who has a lien on funds recovered in a personal injury action. A lawyer may have a duty under applicable law to protect such third-party claims against wrongful interference by the client. In such cases, when the third-party claim is not frivolous under applicable law, the lawyer must refuse to surrender the property to the client until the claims are resolved. A lawyer should not unilaterally assume to arbitrate a dispute between the client and the third party, but, when there are substantial grounds for dispute as to the person entitled to the funds, the lawyer may file an action to have a court resolve the dispute.

[5] The obligations of a lawyer under this Rule are independent of those arising from activity other than

rendering legal services. For example, a lawyer who serves only as an escrow agent is governed by the applicable law relating to fiduciaries even though the lawyer does not render legal services in the transaction and is not governed by this Rule.

[6] A lawyers' fund for client protection provides a means through the collective efforts of the bar to reimburse persons who have lost money or property as a result of dishonest conduct of a lawyer. Where such a fund has been established, a lawyer must participate where it is mandatory, and, even when it is voluntary, the lawyer should participate.

#### Unclaimed or Unidentified Funds in a Client Trust Account.

[7] For purposes of paragraph (h), unidentified funds refer to funds accumulated in an IOLTA account that cannot be reasonably documented as belonging to a client, former client, third party, or the lawyer or law firm. Unclaimed funds refer to funds for which a client, former client, or third party appears to have an interest, but has not responded to the lawyer's or law firm's reasonable efforts to encourage the client, former client, or third party to claim their rightful funds.

[8] The Indiana Bar Foundation shall make a standardized form with instructions available on the Foundation's website or by request for use by lawyers submitting unclaimed or unidentified funds to the Foundation.

[9] During the five (5) year period after unclaimed funds are remitted to the Foundation, the Foundation will strive to work with the Indiana Office of the Attorney General to continue reasonable efforts to contact the owners of these unclaimed funds.

[10] A lawyer or law firm that includes a provision in its engagement letter or fee agreement describing this Rule 1.15 process for unclaimed and unidentified funds shall receive protection from liability as long as they exercise reasonable efforts to identify the owner of unidentified funds and locate the owner of unclaimed funds.



# Notice to Financial Institutions

To Establish or Convert to an Interest on Lawyers' Trust Account ("IOLTA") (To be completed by lawyer/firm for each IOLTA account)

TO FINANCIAL INSTITUTION:	FROM:	Lawyer/Law Firm
		Address
		City, State, Zip
Name on Account	Account Num	nber

The undersigned is establishing an IOLTA account in compliance with the Indiana Rules of Professional Conduct, Rule 1.15, regulating lawyers. You are authorized to open an interest-bearing checking account meeting the requirements of Rule 1.15. The account shall pay the highest interest rate or dividend generally available from the institution to its non-IOLTA account customers. The establishment of interest-bearing checking ("NOW") accounts for use in the IOLTA program by lawyers or law firms (including professional associations, corporations, and partnerships) has been approved by appropriate federal regulatory agencies. Copies of these rulings are available from the **Indiana Bar Foundation** (the "Foundation") or the Indiana Supreme Court.

The undersigned further authorizes you to disclose to the Foundation any and all information with respect to the IOLTA account being established by the undersigned as contemplated herein including all information designated by Indiana Professional Conduct Rule 1.15 authorizing the establishment of IOLTA accounts and designating the Foundation as the recipient of the interest on all such accounts.

The account should be/remain in my/our law firm's name. However, financial institutions should designate the account with the tax identification number of the Foundation, which will receive all interest from the account. *The tax identification number of the Foundation is 35-6032377*. My/Our law firm's tax identification number should *not* be used.

The Indiana Supreme Court has ordered that interest on the IOLTA account, less reasonable service charges, must be remitted at least quarterly to the Foundation. Monthly remittance is preferred.

The Foundation is a not-for-profit corporation exempt from federal income tax. **No 1099 forms** are required for IOLTA accounts (Internal Revenue Code 6049), and IOLTA accounts are not subject to back-up withholding. Further, no W-9 form mailing is required (Treas. Reg. 35a.0000-1).

If you have questions about how IOLTA accounts are set up, please contact the Foundation at (317) 269-7868 for assistance.

BY (All IOLTA Account Signatories)

(Signature)

(Printed Name)

(Printed Name)

Date:

Attention Lawyers: Please return this form to: Indiana Bar Foundation, 615 N. Alabama Street, Suite 426 Indianapolis, IN 46204 Email to: mtranovich@inbarfoundation.org or Fax to: (317) 536-2271 Please attach a list of all lawyers in the law firm to this form.

(Signature)